

LUSENTI CONINCO

INVESTMENT ADVISORY

STRATEGIC INVESTMENT MANAGEMENT FOR INSTITUTIONAL AND PROFESSIONAL INVESTORS.

To stay on course and navigate successfully through all market environments, place your trust in our independent expertise.

A structured approach to managing risk, strengthening governance, optimising costs, and enhancing returns.



Independent advice to support your investment decisions

Since 1990, we have been providing independent and recognised expertise to institutional and professional investors.

LUSENTI CONINCO supports pension funds and institutional investors in defining, implementing, monitoring, and reviewing their investment policies.

Our services cover the entire investment process: **strategic analysis, ALM studies, asset allocation, fund manager selection, risk monitoring, reporting, and governance.**

Our aim is to safeguard commitments, improve net returns, enhance the quality of decision-making, and rigorously document every stage of the process.

YOUR CHALLENGES

- ✓ Securing long-term commitments
- ✓ Improving risk-adjusted net returns
- ✓ Reducing explicit and implicit costs
- ✓ Strengthening governance and the quality of decision-making

OUR COMMITMENT

- ✓ Independent and experienced expertise
- ✓ A clear framework for investment decisions
- ✓ Effective management of financial and operational risks
- ✓ Relevant, useful, and actionable reporting

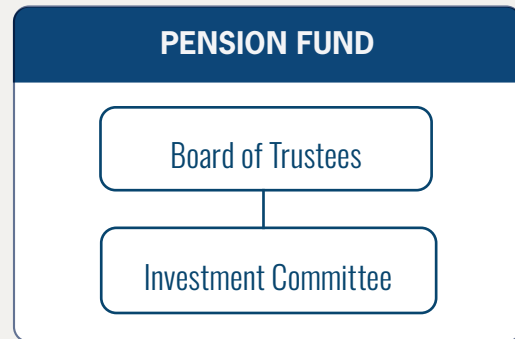
OUR INDEPENDENCE «IS» OUR TRANSPARENCY

- ✓ Fully independent from asset managers, banks, and insurance companies
- ✓ Remuneration based exclusively on fees
- ✓ No retrocessions or third-party commissions
- ✓ Free choice of fund managers, investment vehicles, and custodians

BENEFITS FOR YOU

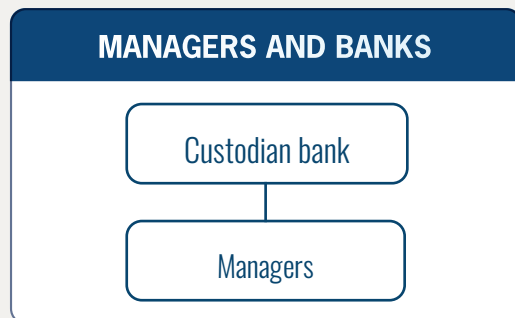
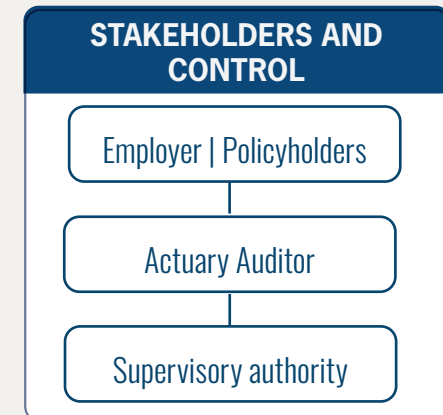
- ✓ Decisions driven exclusively by your interests
- ✓ Complete transparency and cost efficiency
- ✓ Strong governance

A strategic role in coordinating, structuring and strengthening investment processes



In an efficient institutional investment framework, the quality of outcomes also depends on the quality of interactions between decision-making bodies, service providers, and control functions.

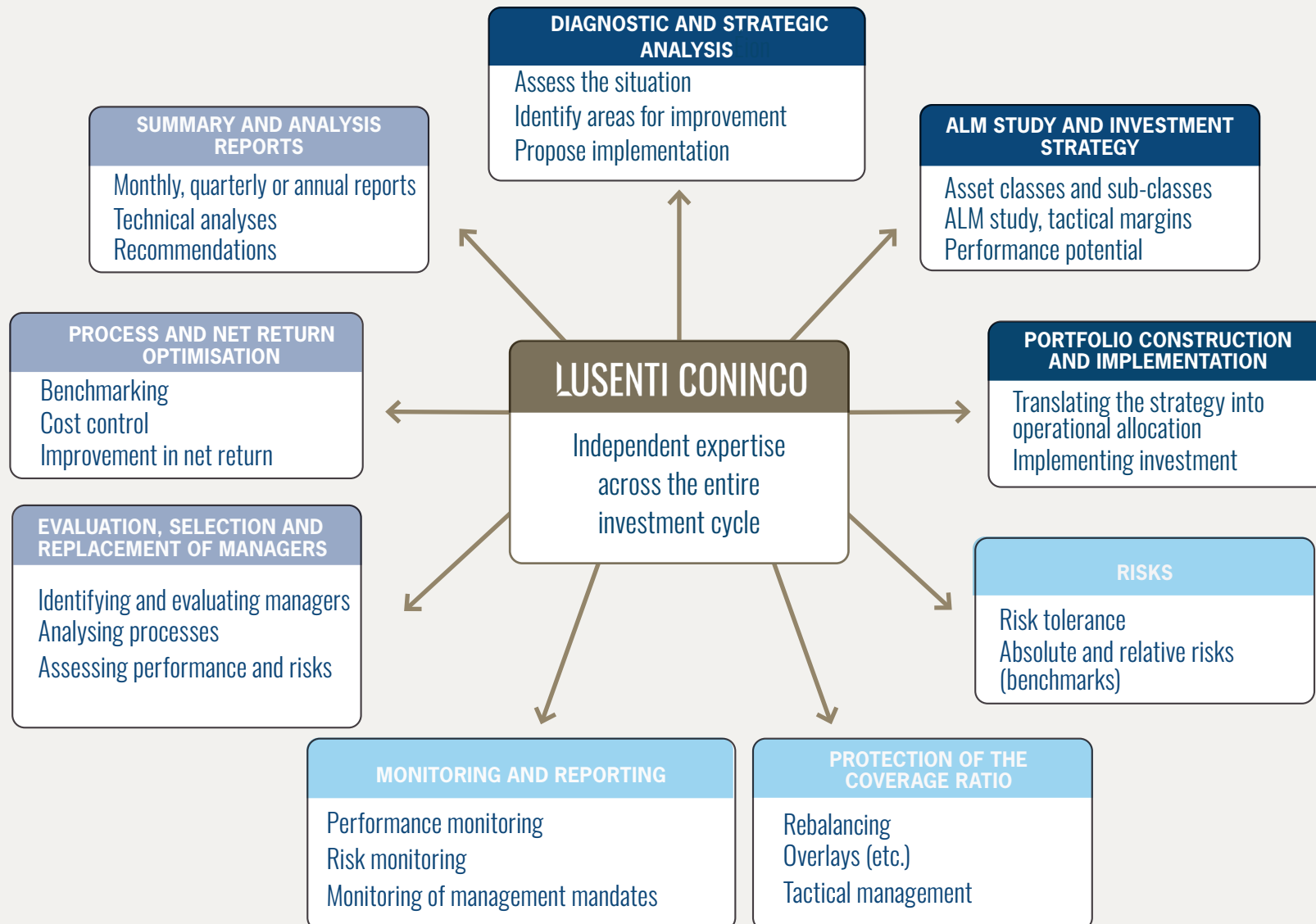
LUSENTI CONINCO acts as an independent external investment expert, helping to structure discussions, clarify responsibilities and ensure the robustness of analyses, thereby enhancing the clarity, consistency and soundness of decision-making.



OUR ADDED VALUE

- ✓ Clarifying roles, responsibilities and decision-making flows
- ✓ Aligning strategy, implementation and control
- ✓ Improving transparency for the Board of Trustees
- ✓ Reducing governance blind spots

Our support throughout the entire investment cycle



Why investors place their trust in us

Independent expertise supporting more robust decision-making, enhanced risk management, improved returns and greater efficiency in the investment process.

COMPLETE FINANCIAL INDEPENDENCE

Remuneration based exclusively on fees, with no retrocessions or third-party commissions

COMPREHENSIVE VIEW OF THE INVESTMENT CYCLE

From strategic analysis to reporting, with methodological consistency throughout the entire investment process

CONTROL OF NET RETURNS, RISKS AND COSTS

An integrated approach focused on net performance, risk discipline and investment process efficiency

STRENGTHENED GOVERNANCE

More transparent, better-documented, and more consistent decision-making for the Board of Trustees, and the Investment Committee

KEY BENEFITS

Improved
net performance

Costs under control

Managed risks

Strengthened processes
and governance

Our complementary areas of expertise

In addition to investment advice, we also support our clients with related matters that enhance the governance, transparency, structure and efficiency of their pension schemes.

GOVERNANCE AND COMPETENCIES

Training and support for the Board of Trustees
Support for governance and decision-making

TRANSPARENCY AND STRUCTURING

Analysis and transparency of investment solutions
transparency in accordance with OPP2 structuring
of pension solutions

OUTILS ET EFFICIENCE

SIMACTIF - Simulateur et stress-tests
Simulation d'allocations du portefeuille
Pooling et mutualisation des actifs

SUSTAINABILITY

Integration of ESG and sustainability criteria
Definition of the ESG strategy
Integration into investments

Because they are looking for an independent, rigorous and committed partner to work alongside them, many institutional investors entrust us with their clear, and tailored solutions, aligned with governance and management challenges.

Our mission is to provide them with useful, clear solutions tailored to their long-term objectives.



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Let's arrange a meeting for an initial
in confidence and with no obligation



LUSENTI CONINCO

INVESTMENT ADVISORY



Independence. Clarity. Efficiency. Discipline.

www.lusenticoninco.ch